#### Middlemen in P2P Networks: Stability and Efficiency



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# Motivation

- Key insight: There may be a tension between efficient and stable networks.
  Jackson & Wolinsky (1996)
- What is the role of middlemen in attaining efficiency in stable networks?
- We analyze this using a stability concept called Strong Pairwise Stability.



A link between players *i* and *j* exists when g<sub>ij</sub> = g<sub>ji</sub> = 1.

 Links creation requires consent but they can be broken unilaterally.

### Value Functions

■ Value of a graph: collective network benefits V:  $G^{N} \rightarrow \mathbb{R}$  and  $v(g) = \Sigma u_{i}(g)$ 

- A value function is component additive if v(g) is the sum of the values generated in each component.
- A value function is anonymous if the network benefits v(g) depend only on the topology of the network.

### **Allocation Rules**

Allocation rules specify how "value" is allocated amongst the members of g.
Y: G<sup>N</sup> × V<sup>N</sup> → ℝ

An allocation rule is balanced if
 v(g) = Σ Y<sub>i</sub>(g,v)
 for all g and v.

# **Allocation Rules**

- An allocation rule is anonymous if the payoff of a player depends only on their position in the network.
- An allocation rule is component balanced if Σ<sub>i∈h</sub>Y<sub>i</sub>(g,v) = v(h) for every g and h∈C(g) and for every component additive v.

### Allocation Rules

Component additive + Component balance
⇒ *Isolated players get a payoff of zero*.

- Component-wise egalitarian rule (Y<sup>ce</sup>): The value generated in a component is split equally among members of that component.
- Y<sup>ce</sup> is the <u>unique</u> allocation rule that is component balanced and assigns equal payoffs to all players in the same component.

# Stability and Efficiency

- Link deletion proof (LDP): No player wishes to delete a single link.
- Strong link deletion proof (SLDP): No player wishes to delete a subset of their links.
- A network g is link addition proof (LAP) if for all pairs ij it holds that Y<sub>i</sub>(g+ij,v) >Y<sub>i</sub>(g,v) implies that Y<sub>j</sub>(g+ij,v) <Y<sub>j</sub>(g,v).

#### Stability and Efficiency

LDP + LAP = Pairwise stability

- SLDP + LAP = Strong pairwise stability (SPS)
- A network g is said to be efficient with respect to the value function v if v(g) ≥ v(g') for all g'⊂g<sub>N</sub>.



Link deletion is an unilateral act – so why restrict to deleting one at a time?

It is an intermediate notion of link-based stability.

Shifts emphasis from links to players: *ideal for* studying middlemen!

# Additional Properties of SPS

- Players need not be stuck in "bad company" they can isolate themselves from the network.
- Let v be a component additive value function and Y a component balanced allocation rule. Then under SPS payoffs are always bounded.
- Every pairwise stable equilibrium in the symmetric connections model is strongly pairwise stable.

# Relation to earlier work

 The pair (g,v) satisfies critical link monotonicity if for any critical link ij and two associated components h<sub>1</sub> and h<sub>2</sub> of h-ij we have that

 $v(h) \ge v(h_1)+v(h_2)$ 

implies that the per capita allocation in h is at least as great as the per capita allocation  $h_1$  in and  $h_2$ 

### Relation to earlier work

- If g is efficient relative to a component additive v, then g is pairwise stable for Y<sup>ce</sup> relative to v iff (g,v) satisfies critical link monotonicity. (Jackson & Wolinsiky (1996))
- Critical link monotonicity is not adequate for strong pairwise stability!

# Networks with Middlemen

- A player has a middlemen position in the network g if there exists some set of links h\*
  ⊂ L<sub>i</sub>(g) such that there are at least two distinct players j<sub>1</sub> and j<sub>2</sub> ≠ i who are connected in g but not in g\h\*.
- A player with a middleman position in g is called a middleman. Middlemen have positional power in the network.

# Middlemen Security

A pair (g,v) is middleman secure if for every component h∈C(g), every middleman i, and every critical link set h\* we have that

 $v(h) \ge \Sigma v(h_i)$ 

implies that per capita allocation in h is at least as great as the per capita allocation in the component containing the middleman i.

#### Networks with Middlemen

\* Middleman security  $\Rightarrow$  critical link monotonicity.

 If g is efficient relative to a nonnegative and component additive v, then g is strongly pairwise stable for Y<sup>ce</sup> iff (g,v) is middlemen secure.

# Further...

- A network is middlemen-free iff it is middlemen secure and they have similar properties.
- There is an overlap between regular networks and middlemen-free networks.
- Future research to allow for individualistic payoffs instead of just collective network benefits.